MARY KAY

Part-Time to Full-Time

Accidental Consultant	<u>Hours</u>	<u>Income</u>
 Takes whatever business falls in her lap 	1 to 2	\$200 to
 Purchases personal products at wholesale 	per week	\$300 per
 Attends meetings occasionally 	-	month
Serious Part-Time Consultant		
 Holds 2 classes per week consistently 	6 to 8	\$600 to
 Services re-order customers 	per week	\$1000 per
•Attends meetings regularly		month
Team Manager		
 Holds 2 to 3 classes per week consistently 	10 to 12	\$1200 to \$2000
 Services re-order customers 	per week	per month plus
• Enrolls 2 to 3 new consultants per month		FREE car
 Attends meetings regularly 		cash compensation
[80% of the consultants in this position		includes
have full-time jobs outside of Mary Kay]		enrollment bonuses
Director		
• Holds 2 - 3 classes per week consistently	25 to 40	Starting average:
• Services re-order customers	per week, half in	\$36,000 per year
• Enrolls 2 - 3 new consultants per month	your home	Highest paid:
personally	•	\$250,000+ per year,
 Holds weekly meetings 		FREE Carcash
 Holds weekly training sessions 		compensation includes
 Leads and mentors her team 		enrollment bonuses

Additional Benefits

- Highest quality products, customer guaranteed
- Generous commissions, bonuses, incentives
- Flexible hours
- High ethical standards
- Strong leadership and training
- No glass ceiling
- No office politics
- No quotas, no territories
- Medical and retirement benefits
- Tax deductions
- Minimal start-up costs
- No risk