## Dear

is so excited about her new career and I am super excited about her. I know she will be a terrific beauty consultant and will do an excellent class for you.

I'd like to thank you for being one of her first hostesses. As a new consultant, the most important step in getting a great start in her new career is selecting high quality hostesses for her first 8 shows. After talking to her, I feel as she does that you will be a tremendous hostess. Here are a couple of ideas that will help make your show a success:

- 1. Invite 8 to 10 people to the class. You want 6 and this will allow for last minute cancellations.
- 2. Invite them 7 to 10 days before the class. Then, as a reminder, call them a day before.
- 3. For anyone that can't attend, show the Beauty Book for outside orders. This will also count towards your hostess credit.

REMEMBER - Excited Hostess + Excited Guests = Successful Show!

Sincerely,