

Career Path to National



National Sales Director
 Personal Unit of 24+ Unit Members
 20 total offspring Directors including:
 (12/3/8) 12 first-line, 3 seniors, 8 second line
 (11/3/9) 11 first-line, 3 seniors, 9 second line
 (10/3/10) 10 first-line, 3 seniors, 10 second line
 each of the 20 qualifying units (12/8, 11/9, or 10/10)
 Must have 24 unit members
 Of the 20, 7+ must be Premier or Cadillac & 5 must live in the US
 Personal unit must be a Cadillac Unit
4-13% personal team commission
13% Sales Director Personal Unit
10% NSD Personal Unit
9% 1st-line, 4% 2nd-line, 2% 3rd-line
Motivational Account Bonus 4th-line+
Offspring compensation \$5000/\$1000
\$1000 Contest Bonuses
Quarterly Bonuses \$200, \$300, \$500, \$800 for Area Directors with 1-2, 3-4, 5-7, 8+ offspring
New NSD Development Bonus \$10,000/annually
Top Ten 4th-line+ 2% Bonus
Use of Career Car or cash compensation
Luxury Trip
Family Security Program
Great Futures Program

Elite Executive Senior Sales Director
 8 or more first-line offspring Sales Directors*

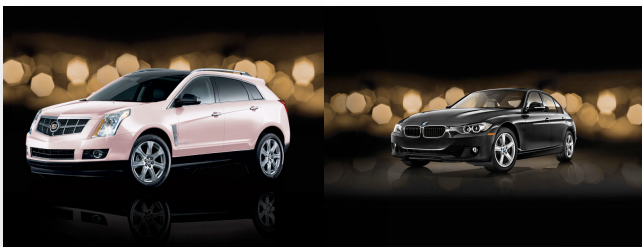
5-6% commission on offspring units
\$500 bonuses for new offspring
PLUS All Sales Director Benefits

Executive Senior Sales Director
 5-7 first-line Sales Directors*
4.5-6% commission on offspring units
\$500 bonuses for new offspring
PLUS All Sales Director Benefits

Future Executive Senior Sales Director
 3-4 first-line offspring Sales Directors*
4-5.5% commission on offspring units
\$500 bonuses for new offspring
PLUS All Sales Director Benefits

Senior Sales Director
 1-2 first-line offspring Sales Directors *
4-5% commission on offspring units
\$500 bonuses for new offspring
PLUS All Sales Director Benefits

Sales Director
 24+ Unit members
9-13% Unit Commissions
4-13% Personal Team Commission
10% Volume Bonus
\$300-\$500 Unit Development Bonus
\$300-\$500 Qtly Star Consultant Bonus
\$1000 Bonuses for New Directors
\$100 Bonus ea New Qual Team Member
Use of Career Car or cash option
Luxury Trip
Wellness Bonus



*Global Leadership Development Sales Directors count